

Minutes of Opening of Financial Proposals for "Health Benefits Packages Study under the Meghalaya Health Insurance Scheme (MHIS) in Meghalaya" under MHSSP

Procurement Reference Number: DHS/P-12/MHSSP/CS-9/2021-22

Opening Date: 24th June at 11:30 AM; Via Zoom Meeting ID: 987 5493 5175

Attendance from SPMU

1. Kmenbhalang Khongwir, Team Leader, MHSSP
2. Sonata Dkhar, State Manager, MHIS – Via Zoom
3. Byron D Phira, Project Consultant (HRH & Finance), MHSSP.
4. Joe Oliver Mae Ryan Lyngdoh, Project Manager (IT and Data Analytics), MHSSP.
5. Mamta Rai, Manager – Procurement, MHSSP

Attendance from Consultancy Firms:

1. Vinayak Sarolia, Technical Lead-PH, IQVIA New Delhi.
2. Gaurav Agarwal, Head – BD, IQVIA, New Delhi
3. Dr Santosh Moses, EM, IQVIA.
4. Lalit Baveja, Principal & Sr. Healthcare Management Consultant.

The Financial Proposals of only **Two** technically qualified firms for **Health Benefits Packages Study under the Meghalaya Health Insurance Scheme (MHIS) in Meghalaya RFP #: CS-9** were opened in the presence of the above mentioned SPMU members

1. The names of the Consultants which were short-listed for their financial proposals to be opened are as follows:

Sl. No	Name of Firm/ Joint Venture/Consultant + Sub-consultant
1	Milliman India Pvt. Ltd, AIPL Business Club, 11th Floor, Sector – 62, Golf Course Extension Road, Gurgaon, Haryana – 122011, India (LEAD) in Joint Venture with Ernst & Young LLP, 3rd and 6th Floor, Worldmark 1, IGI Airport Hospitality District, Aerocity, New Delhi – 110037, India
2	IQVIA Consulting and Information Services India Private Limited, Unit 1031, 10th Floor Hindustan Times Building, KG Marg, Connaught Place, New Delhi-110001, India

2. The Financial Proposals of Two Firms were in sealed envelopes during the opening and were carefully opened in the presence of the members present. All the proposals were submitted as per the format provided in the RFP.
3. The Procurement representative announced the amount quoted for the assignment excluding the taxes as well as the amount quoted approximately for Indirect Taxes by each firm.
4. The Financial Proposals of the Firms were opened in the order of Technical Rank which are as follows:

Sl. No	Firm Name	Remuneration	Reimbursable	Amount Quoted (INR) (Excl of Taxes)	Estimate of all Indirect Local Taxes (INR)	Approx Total amount (INR)
1	Milliman India Pvt. Ltd (LEAD) in Joint Venture with Ernst & Young LLP.	3,18,84,525.00	10,65,000	3,29,49,525.00 (Rupees Three Crore Twenty-Nine Lakh Forty-Nine Thousand Five Hundred and Twenty-Five only)	59,30,915.00 (Rupees Fifty-Nine Lakh Thirty Thousand Nine Hundred and Fifteen only)	3,88,80,440.00 (Rupees Three Crore Eighty-Eight Lakh Eighty Thousand Four Hundred and Forty only)

2	IQVIA Consulting and Information Services India Private Limited.	45,30,000.00	8,20,080.00	53,50,080.00 (Rupees Fifty-Three Lakh Fifty Thousand and Eighty Only)	9,63,014.00 (Rupees Nine Lakh Sixty-Three Thousand and Fourteen Only)	63,13,094.00 (Rupees Sixty-Three Lakh Thirteen Thousand and Ninety-Four Only)
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5. Both the firms have stated that the estimated amount of local indirect taxes will be confirmed or adjusted, if needed, during negotiations.

Signature of Members of Opening Committee:

1.	Kmenbhalang Khongwir:	
2.	Sonata Dkhar:	
3.	Byron D Phira:	
4.	Mamta Rai:	

Approved by:



**Ramkumar S, IAS
Project Director, MHSSP
Department of Health & Family Welfare, Government of Meghalaya**